

Business Newsletter . . .

New Pesticide Uses Approved

Glenn Chemical Co., Chicago, has secured USDA approval and entered the market with **Tabutrex, repellent for control of biting flies** and other insects. Chemically, it is di-*n*-butylsuccinate. Experimental tests with dairy cattle showed reductions in weight loss and in retardation of milk production, with repellency lasting "for days—sometimes weeks." . . . **Hercules Powder Co.** has obtained Federal label registration for use of **toxaphene insecticides on lettuce and cabbage**. Label directions specify a 7-day pre-harvest interval following application, and outer leaves of head lettuce must be removed at harvest. . . . **Geigy Chemical Corp.** has obtained USDA acceptance of its claim for use of **Diazinon to control flies in food processing plants** and for **Simazin for general weed control** on noncropped lands. . . . **Malathion**, developed by **American Cyanamid**, has been granted USDA registration for use against boll weevil.

One Subsidiary Formed; One Merger Cancelled

Fabricated Metals Western Export, Inc., newly formed subsidiary of **Fabricated Metals, Inc.**, will extend FMI activities outside the U. S., selling **liquid fertilizer plants** and storage, transportation, and injection equipment throughout North and South America. For past eight years, FMI has supplied liquid fertilizer equipment to Mexico; last year it built a liquid fertilizer plant for **Rainbow Chemical Co.**, Tilsbury, Ontario. . . . **Merger negotiations between Chemical & Industrial Corp. and Clopay Corp.** have been terminated. C&I will continue to design and build plants for production of nitric, phosphoric, and sulfuric acids, and ammonia-based chemicals.

Launch New Marketing Procedures and Facilities

Chemical Division of Merck & Co. chose Animal Health Month (April) to launch its **new line of Merck-labeled animal health products** for over-the-counter sale. Three initial products are trademarked S.Q. (sulfaquinoxaline), Vet-Strep, and Duo-Strep (formulation of antibiotics streptomycin and dihydrostreptomycin). Line will be expanded as Merck's **accelerated research** in animal health and feed ingredient products begins to pay off. . . . **Olin Mathieson Chemical's plant food division** has opened new, larger warehouse facilities in Chicago. Complete stocks of the division's **fertilizers and pesticides** will be maintained for distribution in Wisconsin, Illinois, Indiana, Ohio, and Michigan. . . . **Abbott Laboratories** is now offering for the first time **commercial quantities of its crystalline gibberellic acids**. Special technical service representatives of the chemical division have been assigned to assist commercial purchasers with formulation and other problems.



- Electronic data handling systems are taking over many chores in agricultural research and management (**page 319**)
- USDA to issue white paper listing pesticides labels and registrations that are under Miller Law compliance; industry may be in for some shocks (**page 320**)
- Internal parasites cause over \$500-million loss each year to livestock growers; new chemicals are helping to prevent that loss (**page 321**)
- High cost of getting residue data receives some attention from government and industry (**page 323**)